

Measuring Global Crypto Users

A Study to Measure Market Size Using On-Chain Metrics

July 2021



Research and Insights

Data Report



Research Manager Kevin Wang



RESEARCH DISCLAIMER

This report alone must not be taken as the basis for an investment decision. The user assumes the entire risk of any use made of this information. The information is provided merely complementary and does not constitute an offer, solicitation for the purchase or sale of any financial instruments, inducement, promise, guarantee, warranty, or as an official confirmation of any transactions or contract of any kind. The views expressed therein are based solely on information available publicly/internal data/other reliable sources believed to be true. This report includes projections, forecasts and other predictive statements which represent <u>Crypto.com</u>'s assumptions and expectations in the light of currently available information. These projections and forecasts are based on industry trends, circumstances and factors which involve risks, variables and uncertainties. Opinions expressed therein are our current opinion as of the date appearing on the report only.

No representations or warranties have been made to the recipient as to the accuracy or completeness of the information, statements, opinions or matters (express or implied) arising out of, contained in or derived from this report or any omission from this document. All liability for any loss or damage of whatsoever kind (whether foreseeable or not) which may arise from any person acting on any information and opinions contained in this report or any information which is made available in connection with any further enquiries, notwithstanding any negligence, default or lack of care, is disclaimed.

The reports are not for public distribution. Reproduction or dissemination, directly or indirectly, of research data and reports of <u>Crypto.com</u> in any form is prohibited except with the written permission of <u>Crypto.com</u>. Persons into whose possession the reports may come are required to observe these restrictions.



Content

Executive Summary	4
Introduction	5
Results	7
Limitations and Caveats	12
Summary	13
References	14



Executive Summary

Welcome to the updated version of 'Measuring Global Crypto Users: A Study to Measure Market Size Using On-Chain Metrics.'

Key Takeaways

- The number of global crypto users reached 221 million in June 2021.
- It only took four months to double the global crypto population from 100 million to 200 million. In comparison, it took nine months to reach 100 million from 65 million since we began this initiative.
- Although Bitcoin drove growth in January and February, altcoin adoption in May led to a massive surge in crypto users, from 143 million at the end of April to 221 million as of June.
- Altcoin adoption was likely spurred by by the influx of new users who were interested in tokens like Shiba Token (SHIB) and Dogecoin (DOGE), among others.



Introduction

The <u>first edition of</u> 'Measuring Global Crypto Users', which was released last May, introduced a methodology that combines on-chain data with blended parameters estimating the number of global crypto owners. At the end of May 2020, that number was more than 66 million.

In the second half of 2020, we saw accelerated adoption, which resulted from several remarkable events: the sudden rise of DeFi in August; <u>PayPal</u> introducing crypto purchases to U.S. users in November; and institutional adoption in December (i.e., <u>Greyscale</u>, <u>MicroStrategy</u>). Our <u>revamped</u> <u>methodology</u> for this version of the study captured the events that helped to boost crypto adoption.

Crypto adoption accelerated further in 2021. Heavyweight institutions, such as Tesla and Mastercard, took steps to embrace cryptocurrency. In March, <u>Visa</u> <u>collaborated with Crypto.com</u> to settle payments in crypto. Furthermore, <u>El</u> <u>Salvador</u> became the world's first country to adopt Bitcoin as legal tender.

For this version of the study, we dynamically updated the following parameters to produce the final results. If you are interested in learning more about the methodology, please view this report <u>here</u>.

Item	Description
r _{BTC deposit}	The rate of users depositing BTC from one exchange to another
r _{ETH} deposit	The rate of users depositing ETH from one exchange to another
r _{btcð}	The ratio of users holding both BTC and ETH
r _{втс&етн}	The rate of users owning neither BTC nor ETH
Exchanges	The exchanges included in our on-chain data extraction

The exchanges included in our methodology are:

Logo	Exchange
🔂 crypto.com	Crypto.com
S BINANCE	Binance
BITFINEX	Bitfinex
🔁 BITTREX	Bittrex
// BitMax	BitMax
👌 bithumb	Bithumb
Bitstamp	Bitstamp
伊 GEMINI	Gemini
A Huobi	Huobi
m kraken	Kraken
KuCoin	KuCoin
💠 ΟΚΕΧ	OKEx
Liquid	Liquid
 bitFlyer 	BitFlyer
🎸 gate.io	Gate.io
Zaif	Zaif
POLONIEX	Poloniex
<i>UPbit</i>	UPbit
// Bit MEX	BitMEX
📫 Deribit ~	Deribit
FTX	FTX
itBit	itBit
HitBTC	HitBTC
ebybit	Bybit

Results

The following tables list the results of calculations for Bitcoin and Ethereum adoption rates as of June 2021.

BTC Calculation Table

Step	Parameter (BTC)	Notation	Result
(1)	User deposit rate	$r_{deposit}$	22.0%
(2)	Total no. of on-chain overlapping addresses	$N_{on-chain \ overlapping \ addresses}$	3,293,134
(3)	Total no. of on-chain addresses (selected exchanges)	$N_{exchange\ total}$ addresses	25,333,450
(4)	No. of on-chain non- overlapping addresses	$N_{on-chain non-overlapping addresses} = (3)-(2)$	22,040,316
(5)	Weighted-average no. of exchanges per user	k _{addresses} per user	3.36
(6)	Selected exchanges' coverage ratio	r_{total} market share	92%
(7)	Total no. of BTC owners	$\frac{[(2) \div (5) + (4)]}{(1) \times (6)}$	~ 114 MIn

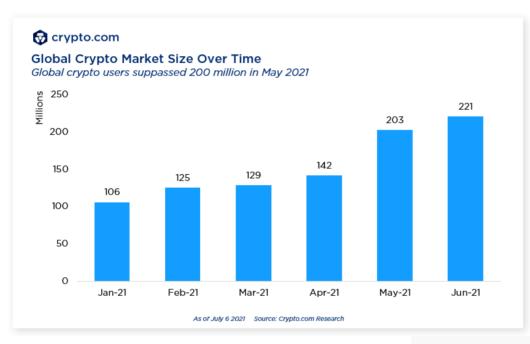
ETH Calculation Table

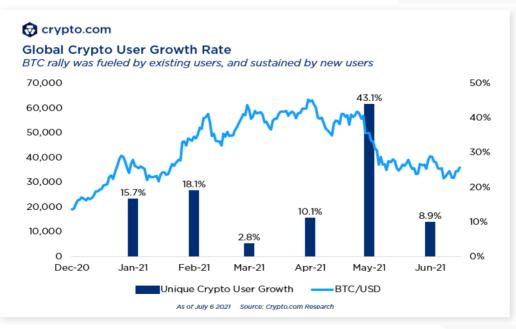
Step	Parameter (ETH)	Notation	Result
(1)	User deposit rate	$r_{deposit}$	25.5%
(2)	Total no. of on-chain overlapping addresses	$N_{on-chain \ overlapping \ addresses}$	5,527
(3)	Total no. of on-chain addresses (selected exchanges)	$N_{exchange\ total\ addresses}$	5,402,221
(4)	No. of on-chain non- overlapping addresses	$N_{on-chain\ non-overlapping\ addresses}$ =(3)-(2)	5,396,694
(5)	Weighted-average no. of exchanges per user	$k_{addresses \ per \ user}$	3.36
(6)	Selected exchanges' coverage ratio	$r_{total \ market \ share}$	92%
(7)	Total no. of ETH owners	$\frac{[(2) \div (5) + (4)]}{(1) \times (6)}$	~ 23 Mln

Final Aggregation

Step	Estimates	Notation	Result
(1)	BTC owners	N _{BTC owners}	~ 114 MIn
(2)	ETH owners	N _{ETH owners}	~ 23 Mln
(3)	BTC & ETH overlapping rate	r _{BTCÐ}	26.0%
(4)	Rate of the users who own neither BTC nor ETH	т <u>втс&етн</u>	56.5%
(5)	Exchange adoption rate	$r_{exchange}$	89.0%
(6)	Overall crypto population	$\frac{(1) + (2)}{[1 + (3) - (4)] \times (5)}$	~ 221 Mln

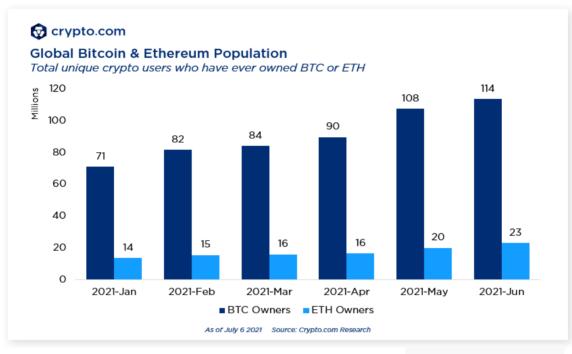
Now, we look at how the crypto population has trended in the first half of 2021. We can see that January, February, and April were exceptionally strong months, driven by Bitcoin's stellar performance. However, May was also extraordinary, given Bitcoin and Ethereum's price plunge. Altcoins performed better following Elon Musk's criticisms about Bitcoin mining and its environmental impact.

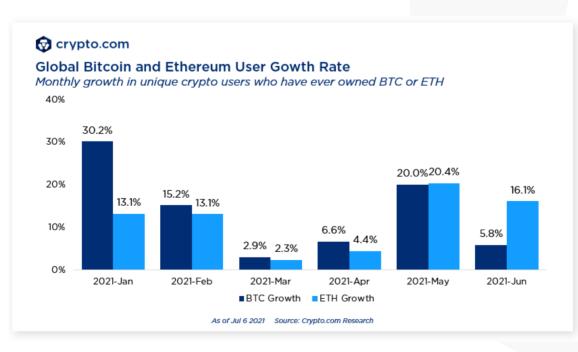




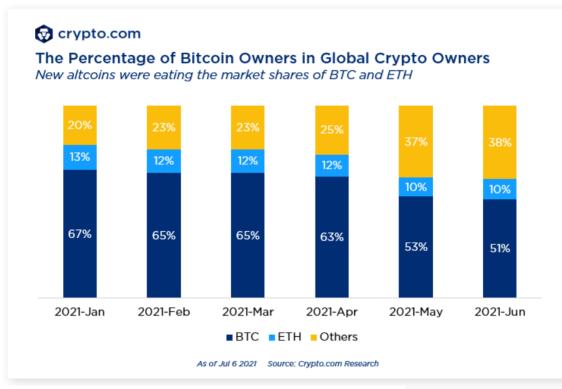
Notably, it only took **four months** to double the global crypto population from 100 million to 200 million. By comparison, it took **nine months** to reach 100 million from 65 million since we began tracking these numbers.

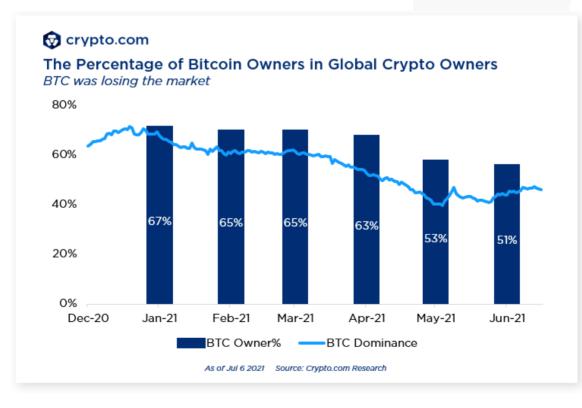
There are several interesting things to note when the data is broken down into Bitcoin and Ethereum users. Bitcoin led growth from January to April, as heavyweight institutions like PayPal, Microstrategy, Visa, and Mastercard announced plans to support crypto. Similarly, Ethereum saw significant growth in May and June as institutional investors <u>continued to favour</u> the token.





When checking the composition of crypto owners, we found that Bitcoin and Ethereum were losing their market shares. New challengers like Proof-of-Stake protocols and meme tokens showed great potential in May, especially after Bitcoin mining came under more scrutiny.





Limitations and Caveats

Our analysis is built on a combination of Bitcoin and Ethereum's on-chain data, survey analysis, and Crypto.com's internal data. While we believe that our updated methodology presents a more accurate estimation than our previous version, it is still subject to the following limitations and caveats:

- Our method assumes that all on-chain users still own crypto today, but it's likely that some have already sold their holdings.
- We assumed that all the selected exchanges use the same deposit sweeping flows, but we did our best to remove exchanges that use different flows.
- OTC trading and users who have never made on-chain transactions may not be effectively captured.
- Sub-accounts in exchanges may not be accurately reflected.
- Parameters obtained by the surveys may change over time.
- Since all parameters are at least partially sourced from Crypto.com users (either by survey or internal data), sampling bias is inevitable.
- The result has dependency on the third-party tools and data that we used.



Summary

Key Takeaways

- The number of global crypto users reached 221 million in June 2021
- It only took four months to double the global crypto population from 100 million to 200 million. In comparison, it took nine months to reach 100 million from 65 million since we began this initiative.
- Although Bitcoin drove growth in January and February, altcoin adoption in May led to a massive surge in crypto users, from 143 million at the end of April to 221 million as of June.
- Altcoin adoption was likely spurred by the influx of new users who were interested in tokens like Shiba Token (SHIB) and Dogecoin (DOGE), among others.



References

- Bambrough, B. (2021, May). Elon Musk Again Sent The Dogecoin Price Sharply Higher— After Revealing He 'Strongly' Believes In Bitcoin And Crypto.
- Chipolina, S. (2021, May). Proof of Stake Coins Surge After Elon Musk Trashes Power Hungry Bitcoin.
- HAIG, S. (2021, Jun). Institutional investors load up ETH, with its share of AUM hitting a new record.
- Hussain, N. Z. (2021, Mar). *EXCLUSIVE Visa moves to allow payment settlements using cryptocurrency*.
- McSweeney, M. (2020, Nov). Retrieved from https://www.theblockcrypto.com/linked/84398/paypal-opening-up-appcrypto-users
- Nelson, D., & Voell, Z. (2020, Dec). Retrieved from https://www.coindesk.com/microstrategy-50-million-third-purchase
- Seletsky, H., & Hydzik, J. (2020, Dec). Retrieved from https://beincrypto.com/grayscale-bought-almost-140-million-btc-in-24-hours/
- Sigalos, M. (2021, Jun). *El Salvador looks to become the world's first country to adopt bitcoin as legal tender.*

Wang, K. (2020, Jun). Retrieved from On-Chain Market Sizing

Wang, K. (2021, Feb). On-Chain Market Sizing (January 2021).





e. <u>contact@crypto.com</u>

© Copyright 2020. For information, please visit crypto.com